ORACLE | GOLDENGATE

Overview and Frequently Asked Questions

Overview

Oracle Buys GoldenGate

Adds Leading Real-Time Data Integration Solution to Create Comprehensive Heterogeneous Data Integration Platform

Oracle has acquired GoldenGate Software, Inc. ("GoldenGate"), a leading provider of real-time data integration solutions. Oracle's acquisition of GoldenGate adds leading real-time data integration capabilities to create a comprehensive heterogeneous data integration platform.

Demand for improved business performance is on the rise. As a result, enterprises recognize that real-time data integration to support high availability capabilities and real-time information has become mission critical. High performing enterprises need real-time data across heterogeneous systems for improved business intelligence, and to achieve business continuity. Information Systems require real-time information to be highly available and synchronized across the enterprise.

GoldenGate addresses the need for effective real-time data integration and management with the ability to capture and deliver updates of critical information as the changes occur and provide continuous synchronized data across heterogeneous environments. This results in improved business intelligence across the enterprise, with more accurate and timely analysis of real-time business performance. GoldenGate also enables high availability and disaster tolerance with core functionality that supports real-time data integration, while preserving performance and ensuring scalability. With this capability, business-critical applications such as online banking, claims processing and online shopping continue to operate without any disruption.

The combination of GoldenGate and Oracle is expected to provide customers with a comprehensive platform for real-time data integration that delivers continuous data-change and replication functionality across heterogeneous environments. GoldenGate's complementary product accelerates Oracle's product strategy to provide customers with solutions to manage real-time data integration through a comprehensive data integration platform.

Through this acquisition, and with plans to integrate this technology with its own data integration and replication solutions, Oracle expects to offer a powerful platform to effectively address the demanding and complex information sharing requirements of its customers. Oracle recognizes that information sharing, data integration, and high availability are critical business needs of today's enterprises, and this acquisition demonstrates Oracle's commitments to each of these areas.

CUSTOMER BENEFITS

GoldenGate and Oracle solutions are highly complementary, and the combination is expected to provide customers with the following benefits after the transaction closes:

- Extends Oracle's data integration capabilities with the fastest, most scalable real-time data movement solution
- Adds capabilities to maintain uptime of business-critical database and applications during migrations and upgrades
- Extends Oracle replication and data movement capabilities to heterogeneous sources
- Enables real-time information feeds to Oracle Business Intelligence and Oracle Enterprise Performance Management for better business insights
- Enables zero-downtime migration and upgrades for mission critical Oracle Applications

PARTNER BENEFITS

The combination is expected to provide partners with the following benefits after the transaction closes:

- Working with a single solution to provide customers with a comprehensive platform for real-time data integration
- Extending the solution offering with GoldenGate's products, which is already integrated with Oracle Database, Oracle Fusion Middleware, Oracle Applications, Oracle Business Intelligence, and Oracle Enterprise Performance Management
- Increased product support and investment from Oracle
- Access to a broad portfolio of solutions, comprehensive resources to support partner business, and opportunities for growth
- Opportunity to access Oracle's partner ecosystem and benefit from the Oracle PartnerNetwork, our global world-class partner program

Frequently Asked Questions

BUSINESS RATIONALE

What is the rationale for this acquisition?

Demand for real-time data integration solutions has grown significantly, driven by the need to improve operating performance in a global 24x7 environment. As companies expand their services, the need increases for solutions that can provide continuous availability, fast and accurate decisions, and value across multiple applications and systems. GoldenGate provides these critical solutions for the real-time enterprise.

Routine operations for IT groups include performing periodic planned upgrades, maintenance, and migrations on databases and operating systems across the enterprise, in addition to managing unplanned outages. To effectively manage these tasks without causing disruption to the business, companies need technology capabilities that can capture real-time movement across different databases and platforms and to maintain transaction integrity. Achieving business continuity requires real-time information to be highly available and synchronized across the enterprise.

GoldenGate provides low-impact capture, routing, transformation, and delivery of database transactions across heterogeneous environments – all in real-time.

Why did Oracle select GoldenGate?

GoldenGate is recognized as a best-in-class leader in real-time data integration that enables non-invasive real-time data capture and delivery across heterogeneous systems. Oracle and GoldenGate have been partners for over ten years, and share a vision on providing customers with a comprehensive real-time data integration solution. GoldenGate's products already integrate with Oracle Database, Oracle Fusion Middleware, and several Oracle Applications. Oracle is expected to increase support and investment across wide breadth of operating systems, data sources and applications.

GoldenGate has a proven customer and partner base, and many of GoldenGate's customers are also Oracle customers.

PRODUCT OVERVIEW AND STRATEGY

What solutions does GoldenGate currently develop and support?

GoldenGate is a leading provider of real-time data integration. GoldenGate's product portfolio includes GoldenGate Version 10.0, which is comprised of GoldenGate® Capture and GoldenGate® Delivery; Other GoldenGate products include GoldenGate® Integration Edition, GoldenGate Veridata®, GoldenGate Director™, GoldenGate Syncfile™, GoldenGate Rollback™ and GoldenGate Logger™. These solutions provide low-impact capture, routing, transformation and delivery of database transactions across heterogeneous systems in real-time.

How does this acquisition impact Oracle's product strategy?

We see an exceptional strategic fit between Oracle and GoldenGate in terms of complementary product strengths and support for standards. The combination is expected to extend Oracle Fusion Middleware to provide replication and data movement capabilities to heterogeneous sources and targets, enable real-time information feeds to Oracle Business Intelligence and Oracle Enterprise Performance Management for better business insights and finally enable zero-downtime migration and upgrades for mission critical Oracle Applications.

In addition, GoldenGate's real-time data integration offerings are complementary to Oracle's current data integration product offerings: Oracle Data Integrator Enterprise Edition, Oracle Data Integration Suite, Oracle Data Service Integrator, Oracle Data Quality, and Oracle Data Profiling. GoldenGate enhances real-time data replication and synchronization across heterogeneous systems, while ensuring continuous data availability for business applications across multiple systems. These capabilities complement both the current value and future product strategies at Oracle.

With the combination, Oracle will be able to provide the fastest, most scalable real-time data integration solution.

Will Oracle continue to support Oracle Streams?

Yes, Oracle plans to continue to support Oracle Streams. Oracle has had a long history of providing a rich set of native replication technologies, and Oracle Streams will continue to be one of them. It is built into the Oracle Database, provides powerful Active-Active high availability (HA) capabilities, is integrated with other HA features such as Oracle Real Application Clusters (RAC) and Oracle Data Guard, and offers a rich, flexible set of replication functionalities.

GoldenGate's software, which executes outside the database, offers a complementary set of data integration functionalities that are known for their ease of use, performance, and ability to support real-time replication between heterogeneous data stores.

With Oracle Streams and GoldenGate solutions, Oracle expects to offer a much more extensive set of logical replication capabilities for its customers.

How will this acquisition impact the product strategy for Oracle Streams?

Oracle intends to integrate the best of the two technologies to offer a powerful data integration platform that is expected to meet the increasingly complex and demanding information sharing needs of its customers.

How is this acquisition expected to impact on-going development of GoldenGate's products?

With this acquisition, Oracle has initiated a review of the GoldenGate's product portfolio, and when the evaluation is complete, Oracle will be providing guidance to customers in accordance with Oracle's standard product communications policies. Any resulting features and timing of release of such features as determined by Oracle's review of GoldenGate product roadmap are at the sole discretion of Oracle. All product roadmap information, whether communicated by GoldenGate or by Oracle, does not represent a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decision. It is intended for information purposes only, and may not be incorporated into any contract.

Research and development investments in GoldenGate's solutions are expected to increase after the closing, as they will then be able to share in Oracle's $3.0 billion R&D budget. Research and development investments in GoldenGate's solutions are expected to increase after the closing, as they will then be able to share in Oracle's $3.0 billion R&D budget.

How compatible are GoldenGate's products with Oracle's products?

GoldenGate and Oracle products are very compatible. GoldenGate brings a complementary set of products, using industry standards that already support Oracle Database, Oracle Exadata, Oracle Fusion Middleware and several Oracle Applications. Many leading companies rely on Oracle and GoldenGate for their mission-critical applications today.

How does Oracle plan to maintain GoldenGate's domain expertise after the closing?

The goal of the combination is to complement Oracle's solutions. GoldenGate brings significant domain expertise in the area of real-time data integration. After legal entity combination, GoldenGate employees are expected to join Oracle.

CUSTOMERS AND PARTNERS

How is the proposed transaction between Oracle and GoldenGate expected to benefit GoldenGate customers?

GoldenGate and Oracle is a compelling combination. GoldenGate products are already integrated with Oracle Database, Oracle Fusion Middleware, and several Oracle Applications including Siebel, PeopleSoft, and BI Applications. Customers are expected to benefit from the increased investments in R&D and are also expected to receive improved customer support through access to Oracle's 24x7 global support and services organization.

How will Oracle continue to support and broaden relationships with GoldenGate partners?

We expect business to continue as usual for GoldenGate partners. To provide for a smooth transition, existing GoldenGate partner contracts for support, professional services, and sales are expected to remain in effect until they expire or until further notice. As contract information changes, we will communicate these changes through normal channels. GoldenGate management will be reaching out to GoldenGate partners to answer any questions. Partners may also use their existing Oracle channels for support to answer any questions.

Partners are essential to Oracle's economic and growth strategy. In addition to increased product support and investment, GoldenGate partners are expected to benefit from the Oracle PartnerNetwork, our global world-class partner program, which provides access to a broad portfolio of solutions, comprehensive resources to support partner business and opportunities for growth with Oracle.

BUSINESS CONTINUITY

Can I still purchase GoldenGate products?

Yes. Please contact your existing GoldenGate sales representative to assist you, or visit www.goldengate.com for contact information.

Should GoldenGate customers continue to call GoldenGate customer support?

Yes. GoldenGate customers should continue to use existing GoldenGate contacts for support, professional services, and sales to address immediate and ongoing needs. We will communicate all changes and transitions occurring after the close of the transaction well in advance through these familiar channels.

Should GoldenGate customers continue to contact their GoldenGate sales representative?

Yes, until further advised, customers should continue to rely on existing relationships. Oracle will communicate any changes if necessary.

If I am a GoldenGate partner, can I continue to sell GoldenGate products?

Yes, it is business as usual for partners. Partner should continue to rely on existing relationships.

Can GoldenGate partners continue to provide end-user customer support for GoldenGate products?

Yes, existing GoldenGate partner contracts for support are expected to remain in effect until they expire or until further notice.

Will training on GoldenGate products continue?

Yes, we plan to combine the GoldenGate training services with Oracle University. We want to ensure that our customers' software provides the best possible service for their organizations, and we know excellent training is critical to reach that goal.

Will the GoldenGate leadership and employees be retained?

The goal of the combination is to complement Oracle solutions. The acquisition of GoldenGate demonstrates Oracle's commitment to provide leading solutions for our customers. GoldenGate's employees have significant domain expertise in data integration solutions and are expected to become an integral part of Oracle.

Where can I find out more information about the proposed Oracle and GoldenGate combination?

For more information, please visit oracle.com/goldengate

The above is for informational purposes and may not be incorporated into a contract.

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